

#### ACTIVITIES MARKETS



### ES-KO HIGHLIGHTS



#### Excellence in service since 1955

◀ 1 of 3 ▶

HISTORY

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Staring our price with our customer partners and staff

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#### ES-KO provides rapid, realistic and effective solutions to difficult circumstances rising in extreme geographical locations, unstable political situations and places lacking of adequate infrastructures.

**GLOBAL FOOTPRINT** 



#### VALUES & MISSION





### **GLOBAL FOOTPRINT**

ES-KO Group has been present in 20 countries around the world and has offices in many others.

Learn more about ES-KO's footprint...

#### Site map

#### CAREERS

If you thrive on challenge, are passionate about ideas, love solving problems, and truly enjoy connecting with people, we encourage you to explore our job opportunities.

### ES-KO RELATED SITES

- > EcoSystem
- > ES-KO Habitat
- > ES-KO Angola
- > Log-Ram

ABOUT

# FOOD SUPPLY

We are one of the largest food rations providers in the most difficult and logistically challenging areas of the word

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THE LINK / ES-KO NEWS



SCHOOL PROJECT IN AMADE BURUNDI (MATANA)

Cooperation with the International Cooperation Office of Monaco and AMADE Mondiale continues with ECO SYSTEM's completion of Phase 2 of 4 of a school project for

04/09/2014

23/09/2014

### HOTEL PROJECT IN SENEGAL (DAKAR)

In line with its engagement in supporting humanitarian projects worldwide, ECO SYSTEM was awarded its first contract for the design and project management of a

#### MONACO AND AFRICA UNION

ES-KO became a founding member of CEMA (Club des Entrepreneurs Monégasques en Afrique) together with ASCOMA, Martin Maurel Sella, Mercure International and

23/09/2014



#### CERTIFIED QUALITY

- ISO 9001:2008 Quality Management
- ISO 22000:2005 Food Safety
- ISO 14001:2004 Environmental SA 8000:2008 - Social Accountability Mg.
- OHSAS 18001:2007 Occupational
- Health & Safety Management

#### Legal mentions

Partners

#### IN ASSOCIATION WITH

- > Chambre Economique de Monaco (CDE)
- > The Prince Albert II of Monaco Foundation
- > Club des Entrepreneurs Monégasques en Afrique
- > Coopération Internationale de Monaco

#### CONTACT

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ACTIVITIES MARKETS

**GLOBAL FOOTPRINT** 



### FOOD SUPPLY

As one of the largest food rations providers worldwide, our company is currently supporting some 50,000 national and multinational Peacekeepers every day in the most difficult and logistically challenging areas of the word. This equates to supplying more than 54 million meals per year.

ES-KO has over 300 certified suppliers, all having passed ES-KO's Quality Assurance (QA) Suppliers Assessment Program.

Due to ES-KO's strong buying power and extensive distribution network, ES-KO can provide a high level of service at competitive prices.

#### + Procurement

Procurement is a critical and central part of our supply chain. From our global headquarters in Monaco, our (Procurement) team manages the sourcing of goods and services to customers around the world. ES-KO evaluates its suppliers constantly and implements the highest compliance and quality standards so that the products and facilities we provide meet and exceed client requirements. Additionally, thanks to the direct contact with suppliers and high-volume bulk purchases, we are able to offer very competitive prices.

Our network of suppliers is composed of both international and local companies, which we are prepared and able to support, as well as develop new vendors to meet changing requirements.

Our Food Procurement areas include all Food Items and categories: ambient, chilled and frozen To offer a complete set of services, we can also take care of time consuming operations, saving our Clients the hassle/time needed to organize:

- Port Clearance
- Transportation to Operational / Local Warehouses

#### + Warehousing

- + In-country distribution
- + Other activities

#### Case study

#### Hearthwake in Haiti - January 2010

In Haiti ES-KO - as the supplier of food/rations to the several thousand UN troops - had to quickly react to the disaster caused by the January 2010 earthquake. The Port was destroyed and therefore the normal access route to the Capital was cut-off. ES-KO's response was first of all to redirect our containers into the Dominican Republic and then organized transhipment into Port-au-Prince. We kept our client closely informed of the situation and our plans to solve the emergency.

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#### CAREERS

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ABOUT



Home / Activities / Food Supply



Our experts selecting the fruits



"ES-KO Team achievements are a source of pride and inspiration, and their willingness to go above and beyond is admirable. It is great that there are people who we can count on to go the extra mile in the work we do."

Omar Jarrar, Regional Contract Manager



#### Legal mentions

#### Partners

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MARKETS

**GLOBAL FOOTPRINT** 



### CONSTRUCTION

#### ES-KO's Construction Sector assesses the site conditions and logistics, designs the camps and infrastructures, procures, ships and erects the facilities and equipment.

ES-KO provides worldwide capability in all aspects of site maintenance and operations. From planning, building, operating and maintaining facilities, to complete logistics and personnel accommodation and sustainment, we are proud of delivering adaptable, self-sufficient solutions that can be quickly deployed, integrated and shipped anywhere, in a short gap of time.

+ Concept, design and building

ES-KO's Construction department assesses the site conditions and applicable logistic solutions, designs the facilities and infrastructures, procures, ships and erects the facilities and equipment. We can rapidly provide prefabricated buildings of any type, from traditional Panel Systems to containerized units (flat-pack or fully assembled) + wood structures to construct virtually any type of construction. Our experience ranges from the design and erection of staff accommodation blocks, office complexes, kitchens and dining facilities, laundries, ablutions units, to recreation complexes and hotels, warehouses, workshops and medical centres.

If required, we can also design and build facilities using traditional systems, by the use of pre-selected local subcontractors.

ES-KO specializes in providing complete turnkey services that not only support and maintain the mission, but fulfil the crucial tasks of site and supply chain management, operations and maintenance, communications and security.

In addition to the design and building, we offer:

- Prefabricated building facilities
- Camp infrastructure (electricity, water, road networks)
- Supervision to erection
- Project and risk management
- Lease of prefabricated units
- Facilities maintenance
- Force protection and fencing
- Video surveillance, security systems and communications systems
- Landscaping

#### + Procurement

+ Maintenance

### Case study

#### Hotel in Senegal - 2012

In 2012 ES-KO has been contacted by a international Hotel Chain interested in developing a product or solution able to maintain the high standards offered to each guest by the 4 Star existing Hotel facilities - drastically reducing the construction times usually needed for traditional buildings. ES-KO suggested its new Timber solution and achieved the result to deliver a finished product within 3 months, as requested by the Client. The turnkey extension - covering over 1000m2 and inclusive of

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#### CAREERS

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#### ABOUT



Home / Activities / Construction



Engineer and client discussing about a project



"ES-KO Team achievements are a source of pride and inspiration, and their willingness to go above and beyond is admirable. It is great that there are people who we can count on to go the extra mile in the work we do."

Omar Jarrar, Regional Contract Manager



#### Legal mentions

#### Partners

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### SITE SERVICES

#### Catering is ES-KO's original core business. With 50 years' experience, we continue to provide an exceptional service to our clients.

By employing qualified professionals, we offer a quality and value-for-money range of services in numerous challenging and remote locations worldwide. A high standard of customer service is central to all our business operations. Supported by our extensive "Supply Chain and Quality Management System", ES-KO now provides much more than just catering; we can offer a complete range of Life Support Services.

#### + Catering

### + Facility Management

Supported by our extensive "Supply Chain and Quality Management System", ES-KO now offers a complete range of Life Support Services:

- Food Services
- Housekeeping
- Laundry
- Facilities management
- Facilities and infrastructure maintenance
- Vector/Pest control
- Waste management
- Fuels systems management
- Water purification
- Fire fighting services

+ Telecomunications / Internet

#### Case study

Full Life Support Services contract in Chaghcharan, Afghanistan

In October 2006, upon completion of the construction of the Lithuanian Camp in Chaghcharan, Afghanistan, ES-KO was awarded the contract for the provision of Full Life Support Services to include Food and Water Supply and Catering Services to 200 persons (up to a maximum of 400) of the Provincial Reconstruction Team (PRT). This project further included the construction of additional facilities such as kitchen and dining facility, full service gymnasium, maintenance facilities and, staff accommodation.

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- > Log-Ram

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Laundry services in Afghanistan, Herat



"ES-KO's value and performance in the PX activity and their personnel is recognised in all the different locations where Retail activity is being developed"

Pedro Badanelli, Retail



#### Legal mentions

Partners

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### RETAIL

#### ES-KO Retail provides international PX/Duty-Free facilities and management to multinational customers, including civilian and military contingents and international organizations, anywhere in the world.

ES-KO currently runs twenty-five PX branded "the Blue" and supermarket operations in Afghanistan, Liberia, Darfur, Côte d'Ivoire and Haiti.

We deliver an assorted range of products at competitive prices by using our wide experience of clients' tastes and using our substantial purchasing power to drive down suppliers' prices.

#### + PX and Duty Free Shops

#### + Leisure and Food Services

ES-KO offers a wide range of food & beverages service facilities: • Internet cafés

- Bars
- Cafeterias and Restaurants
- Pizzerias
- Food-to-go

L'Azzurro is ES-KO's brand for cafeterias, bars, pizzerias and restaurants. ES-KO Retail invites its customers to connect l'Azzurro with a quality product, served by friendly staff in a relaxing environment, whether they want to pop in for a quick coffee or a meal after work, to enjoy the relaxed ambiance. As with most countries ES-KO operates in, ES-KO's leisure and food outlets are providing an important service to personnel serving in a hostile environment.

#### Case study

Retail/PX contract in Haiti - Since May 2007

Since May 2007 ES-KO has operated the Retail/PX contract with United Nations Stabilization Mission in Haiti (MINUSTAH). On 12th January 2010 a 7.0 magnitude earthquake hit the island of Haiti and caused major damage to the area of Port-au-Prince, including damages to ES-KO's warehousing facilities, its shop and stock. We cleared the damage and rapidly resumed operations.

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PX market in Haiti



"ES-KO's value and performance in the PX activity and their personnel is recognised in all the different locations where Retail activity is being developed"

Pedro Badanelli, Retail

READ MORE >



Legal mentions

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### MARKETS

ACTIVITIES

friendly approach.

We offer customized services to a wide range of organizations, including:



#### Oil & Gas / Energy

Oil and gas, Mining and Energy industries, operating in the fields of major projects, oil exploration, extraction and production bases.



& Defense

Humanitarian / NGO

Governmental and non-governmental organizations (NGOs) specialized in emergency aid relief and humanitarian aid.

> Learn about ECO-SYSTEM

#### Site map

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Home / Activities / Markets

#### From the very beginning, ES-KO supplied government, defence organizations, NGOs and major global companies with quality services, a professional organization and a

Peacekeeping missions

We work for international organizations engaged in Peacekeeping missions and food relief missions all over the world, and also for multinational forces engaged in



#### Government

We are proud of our broad experience partnering with international organizations and governments to accomplish challenging projects in remote locations worldwide.

#### Hotels & Resorts

We design/concept and build infrastructure for hotels. We offer turn-key solutions for the foundation of resorts all over the world.







#### Private clients / Industries

Companies and large multinationals, civil infrastructure & construction industries.

#### Legal mentions

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# **GLOBAL FOOTPRINT**

ES-KO offers unique, tailored solutions all over the world.

Built on six decades of experience as a trusted partner to our customers, ES-KO provides sophisticated logistics, building, and operational solutions wherever we are needed.



#### Site map

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**GLOBAL FOOTPRINT** 



People to trust in difficult times

### COMPANY

# tions and places lacking of adequate infrastructures worldwide.

Our Services cover four main Sectors of Activity in support of both public and private companies, providing unique and tailored solutions for Total Facility Management. The services we offer span from Turnkey Site Infrastructure, Engineering Design and Support, to Supply of Food and Goods Non-Food Products, Catering and Life Support Services, Retail Services (PX-/Duty Free, Bars and Cafés), and all associated Logistical Services.



Our advanced capabilities in these fields allow our clients to concentrate on their core business and accomplish complex missions on a daily basis across the world while ES-KO supports throughout the whole Project and Operation.

Our Team is multinational and has a commitment to excellence and innovation. ES-KO's highly qualified managerial staff and fully trained personnel work together at headquarters, ES-KO offices and field operations to deliver the best service.





### 60 Years Anniversary

Excellence in Service since 1955

In 2015 ES-KO will be celebrating its first 60 Years Anniversary. Lorem ipsum dolor sit amet, consectetur adipiscing elit. Fusce sed metus vestibulum, luctus est ut, malesuada ipsum. Ut in luctus nisl. Integer at ipsum eget nulla tempus sagittis et quis magna. Praesent eu est tellus. Ut id posuere ligula, nec vehicula ante. Pellentesque blandit libero sed tellus faucibus sodales nec non dolor. Quisque tortor odio, consectetur in arcu vitae, sagittis consectetur nisi. Pellentesque eget accumsan mauris, ut dignissim leo. In ultrices mattis nisl eget fringilla.

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# QUALITY CERTIFICATIONS

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Download Capability ➢ Statement

Download Corporate A Brochure

### CAREERS

If you thrive on challenge, are passionate about ideas, love solving problems, and truly enjoy connecting with people, we encourage you to

#### ABOUT



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ES-KO, with its global headquarters in Monaco, is an internationally recognized Logistical Support group that offers/provides rapid, realistic and effective solutions to clients in difficult circumstances rising in extreme geographical locations, unstable political situa-





"Our growth, our success, our continuous improvement are based on our capability to reinvent ourselves and the ES-KO People and the teamwork are key to this process."

Franco Zanotti, CEO



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# VALUES AND MISSION

At ES-KO we are committed to conduct business honestly, ethically and in accordance with best practices and the applicable laws of the countries where we operate. We comply with the highest standards of integrity, whether dealing with customers, co-workers or others.

ES-KO has established an ambitious quality policy that we apply to the whole group and subsidiaries. Our personnel is constantly trained to our quality and hygiene standards and applies our policy according to the following key values:

- + Integrity, Reliability and Business Ethic
- + Teamwork

ES-KO offers its Clients a unique team of dedicated people. This makes our identity and culture, where our business principles are rooted in our personal reliance and beliefs. At ES-KO we want our services to reflect the competence and experience of working in tough places and challenging circumstances together with commitment and integrity of our people. We do your best to show professionalism, respect and fairness towards all in any circumstance. We are the people you know you can trust in difficult times, proud to be in this team.

+ Innovation and Sustainability

From the way we choose to conduct business, look for innovative solutions and materials to preserve the environment (and protect the health and safety of our people), ES-KO's efforts are constantly pushing to balance sustainability with the need to meet our clients' requirements and Group goals. We work aiming for a safer, healthier, cleaner and diversified future.

ES-KO's Mission is to be confirmed every day as the leading provider of Customized Logistics and Support Services. We want to create value for each of our clients in remote, demanding and hostile environments, worldwide. Our goal is to be internationally recognized for our "can do" attitude, reliability, professionalism, levels of service and highly motivated staff.

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For 60 years ES-KO has been providing a full range of integrated logistical support services to different clients, anywhere in the world. ES-KO can offer prompt solutions to clients' ever-changing requirements in today's fast moving and resource challenged environment.

Scroll right to read our timeline:



50's

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### 60 Years Anniversary

Excellence in Service since 1955

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People to trust





# **QUALITY CERTIFICATIONS**

ES-KO is a fully certified company: in order to guarantee the best quality of services at all times, we maintain, apply and continually improve ES-KO's Certifications and Quality Management System (QMS), which has been successfully applied and continually refined by 60 years of experience in critical zones around the world.

We undertake external evaluations of our solutions from internationally known certification systems not only to be held accountable to our claims, but also to operate within a standard, global framework that governs how we do business and raises the bar for our performance.

ISO 9001:2008 Quality Management System

Certified since the early 1990's



SA 8000:2008 Social Accountability Management System

November 2011



Site map

#### CAREERS

#### If you thrive on challenge, are passionate about ideas, love solving problems, and truly enjoy

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- > EcoSystem

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ISO 22000:2005 Food Safety Management System



ISO 14001:2004 Environmental Management System

August 2011



OHSAS 18001:2007 Occupational Health and Safety Management

September 2013



Legal mentions

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had a dream to have a corporate newsatter one day. This is now come true. hus, first of all I wish to thank Chantal, ver team and all of you that have greatly contributed with enthusiaem to the puslication of its first issue. Well done!

This publication is meant to be your rewsletter and not a vehicle to convey only business news. Of course, as purs is a business community there will

× ES-KO NEWS

ES-KO HIGHLIGHTS

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#### **GLOBAL FOOTPRINT**

(=) What's up / NEWS FROM ...

>> HQ MONACO World Refugee Day 2010: sponsored by UNHCR and hosted by Monaco on 18th June. ES-KO has been invited to participate and Franco Zanotti, CEO, is a keynote speaker at the Conference on "Public private partnership, an essential alliance".

>> AFGHANISTAN (Shindand) ES-KO was awarded a contract (May-July) by Beverly Sue / DynCorp International for the construction of Harvest Falcon 1100 Man Camp facilities in Shindand, Further information is available from Giancario Puppo, Engineering BU Operations Manager.

# THE LINK / ES-KO NEWS

Published on 04/09/2014

### SCHOOL PROJECT IN AMADE BURUNDI (MATANA)

Cooperation with the International Cooperation Office of Monaco and AMADE Mondiale continues with ECO SYSTEM's completion of Phase 2 of 4 of a school project for AMADE Burundi, with the delivery of a first dining hall with a capacity for 224 children, a kitchen for 463 students and two dormitories of 120 beds. The contract includes technical support services and supervision of works. The school started operating on September 15th.

Published on 23/09/2014

### HOTEL PROJECT IN SENEGAL (DAKAR)

In line with its engagement in supporting humanitarian projects worldwide, ECO SYSTEM was awarded its first contract for the design and project management of a children hospital construction project in Dakar. The "Centre Hospitalier National des Enfants Albert Royer" (CHNEAR) culminates the cooperation initiated in 2013 with Santé Sud, a French NGO and followed by the International Cooperation Office of Monaco.

Published on 23/09/2014

### MONACO AND AFRICA TOGETHER

ES-KO became a founding member of CEMA (Club des Entrepreneurs Monégasques en Afrique) together with ASCOMA, Martin Maurel Sella, Mercure International and Sonema. All five founding members have Africa in their "DNA", with longstanding experience and operations in the African continent. ES-KO will contribute actively to this new Monaco entrepreneur's initiative, strengthening ties with African leaders who will share their vision of tomorrow's Africa.

Published on 23/09/2014

#### ENI VENDOR QUALIFICATION

Following a long process and a final audit visit by a delegation of Eni Spa at HQ Monaco in March, we are proud to become a qualified vendor of Eni for camp construction and camp services. This successful qualification process is recognition of our management systems and performance and rewards joint efforts of our Business Development, Quality Management and support functions.

#### Site map

#### CAREERS

If you thrive on challenge, are passionate about ideas, love solving problems, and truly enjoy connecting with people, we encourage you to explore our job opportunities.

#### ES-KO RELATED SITES

- > EcoSystem
- > ES-KO Habitat
- > ES-KO Angola
- > Log-Ram

- 540

Cibà

#### ABOUT

856r team.

that this frat issue will encourage ALL of stal Pierri - that's me - i'm responsible you to contribute with YOUR ideas, articles. R& Communication and I'm also the and testimonials so that we can all share now Lam back in Hab. I met lots of people during an emergency. The team must aleithusiastic editor of 'The Link', a part of our ES-KO world. Join us for a in different countries; many of them were ways be motivated, and this is the job of the he fun part - chasing YOU for articles new challenge, let's write ES-KO together! helpful and kind, without forgotting the cit- the Project Manager. Ectos. Hint: I'm the 'oldest' (boldest) foulties sometimes. 22 years passed with imember of the Newsletter team, Remember, what's reported is what's a lot of fun. received! sa Donion is our Human Resources As a PM what advice could you give to alist and her favourite task is to welthe new PM's joining ES-KO? people on board. She is responsi-I would just give 2: the 'Company Life' section of The fint: Patricia is the 'chic' one of the

> By Chantal Pierri, Pil & Communication Officer

Special article /

on site but also the people you work with the gola, Hats, Sierra Leone and DR of Congo in different services. People that give you he where I started as Project Manager and and your staff support and help specially out Would you tell us something that made you smile? I would like to share this anecdote with

you: during my first deployment in Hats in 1998, I hired a driver - Willom - and > By:

Home / News









#### Legal mentions

Partners

#### IN ASSOCIATION WITH

- > Chambre Economique de Monaco (CDE)
- > The Prince Albert II of Monaco Foundation
- > Club des Entrepreneurs Monégasques en Afrique
- > Coopération Internationale de Monaco

#### CONTACT





MARKETS

**GLOBAL FOOTPRINT** 



# CARREERS

The human element is definitely the key to the success of ES-KO. ES-KO has a demanding recruitment policy, high qualification standard high level training programs.

The ES-KO Team is a dynamic and efficient multinational combination of qu reliable, enthusiastic men and women.

If you thrive on challenge, are passionate about ideas, love solving problem truly enjoy connecting with people, we encourage you to explore our job op nities.

ES-KO cultivates:

- Communication
- Diversity
- Collective Intelligence
- Creativity
- Innovation
- Flexibility
- Efficiency
- Productivity
- Generation of Results Social Responsibility

Lorem ipsum dolor sit amet, consectetur adipiscing elit. Pellentesque lobortis scelerisque magna dapibus vestibulum. Praesent aliquet euismod aliquam."

ES-KO employee 1, job position

Lorem ipsum dolor sit amet, consectetur adipiscing elit. Pellentesque lobortis scelerisque magna dapibus vestibulum. Praesent aliquet euismod aliquam."

ES-KO employee 2, job position

Site map

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- > Log-Ram

#### ABOUT

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| ds, and            | CURRENT JOB OPPORT                                | JNITIES   |         |
|--------------------|---|---|---------|
| ualified,          | JOB   | DESCRIPTION   |         |
| ms, and<br>pportu- | Maintenance Supervisor<br>(Port-au-Prince, Haiti) | The Maintenance Supervisor is a team<br>leader responsible for directing work<br>activity with mechanical and I&E craft<br>personnel. | APPLY > |
|                    | Process Engineer<br>(Luanda, Angola)              | Provide technical assistance to improve<br>process operations and resolve process<br>unit difficulties.                               | APPLY > |
|                    | Accountant<br>(Monaco HQ)                         | Accountancy skills required   | APPLY > |
|                    |   |   |         |

Lorem ipsum dolor sit amet, consectetur adipiscing elit. Pellentesque lobortis scelerisque magna dapibus vestibulum. Praesent aliquet euismod aliquam."

ES-KO employee 3, job position

Lorem ipsum dolor sit amet, consectetur adipiscing elit. Pellentesque lobortis scelerisque magna dapibus vestibulum. Praesent aliquet euismod aliquam."

ES-KO employee 4, job position

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| NAME    |            |
|---------|------------|
| EMAIL   |            |
| TOPIC   | General \$ |
| SUBJECT |            |
| MESSAGE |            |
|         |            |
|         | SEND EMAIL |

Click here to read the latest Job Opportunities at ES-KO and to apply for a job. <u>Click here</u> to see in the map where the ES-KO Companies are located.

Site map

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